

Integrate Your Enterprise: ERP/MES Solution

PROFILES IN MANUFACTURING



RRM Dashboard
% On Time Delivery Report

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Mission Statement

Our mission is to design, develop and market software solutions and services to manufacturers in efforts of increasing their competitiveness, productivity and profitability.

Company Information

For over 27 years, ProfitKey International has been a leader in providing Manufacturing Planning, Manufacturing Operations, Financial Management software and Customer Service. ProfitKey directly implements and supports Rapid Response Manufacturing® Software from 10 offices in North America and Europe. Over 21,000 users have implemented ProfitKey software in the United States, Canada, Europe and the Far East.

Rapid Response Manufacturing is the manufacturing industry's first provider of a Toolset with sales/estimating embedded in a full ERP system. This results in more profitable job-orders, shop floor efficiencies and a drill-down results-oriented dashboard.

ProfitKey's corporate goal is to enable companies to become leaders in their markets by utilizing our experience. The result has led to customer loyalty averaging over 15 years.

ProfitKey Users

ProfitKey hosts both National and Local User Conferences.

The national conference gives users the opportunity to learn about new products and services offered by ProfitKey. Attendees learn about the future direction of the product, meet and network with ProfitKey staff, industry speakers, and fellow ProfitKey users.

Q: How does your product/service/software enable manufacturers to serve their customers?

Manufacturing companies want real costs from their shop floor. Their salespeople need to quote better and more profitable job orders. ProfitKey's Toolset puts exact data in the hands of everyone in the cycle from quoting profitable jobs, populating Bill of Materials, Scheduling, Travelers, Routings, and affecting inventory. But, along the way it drastically reduces data input. Our integration saves time while allowing smoother operations on a total shop level.

Customers and Suppliers needing to check their Purchase Order activity, Inventory demands, ship dates, etc., should never dial a phone and wait. RRM ePortals eliminates the old procedure of 4-5 different screens for one answer thereby providing efficiencies never seen in the Small to Mid-sized manufacturing sector.

A Contract Electronics Manufacturer and a 12 year user enjoys:

- Significant reduction of purchase process time
- Improved response time to the customer
- Real time order processing directly to the supplier
- Ability to process change orders immediately
- Ability to cancel orders immediately
- Elimination of paper purchase orders for both parties
- Reduction of Inventory
- Forecast visibility to the supplier to insure steady supply

Our intent is clear. We want our customers to be able to better serve their customers. Quoting an order, accepting it via ePortal or PO, schedule it, built it and ship it - all with minimal keyboarding! Smaller manufacturers now have tools that were only available to Fortune level companies in the past, they win more business! ProfitKey is the only supplier of these tools and resources for this to become a reality.