



THE POWER OF FOCUS

Janos Technology, Inc. is a world leader in advanced infrared optical components and assemblies. Combining opto-mechanical design, automated equipment in fabrication and coating, and extensive metrology capabilities, Janos provides high performance optical solutions across a broad IR spectrum. Certified to MIL-STD specifications, Janos provides thermal imaging lens assemblies in MWIR and LWIR, complex collimators, missile seeker heads, optical components and assemblies for Defense, Security/Surveillance, Commercial and Research.



As a long time user of RRM, Janos utilizes a large portion of the system and is currently evaluating new features in order to keep up with their growing business.

Janos has around 500 open deliveries at any given time and over 2000 open work orders. Using MRP and Netting enables the company to effectively respond to a large and complex set of customer demands.

Since 2006, their business has doubled and meeting demand has been no problem thanks to RRM. According to Don Hebert, IT Director, *"The flexibility of ProfitKey as a company and their interest in continuing to make their product match the users needs has greatly contributed to our on time delivery and credibility in our market space."*

Spotlight

- **Strong understanding of the RRM architecture and database structure; specifically in retrieving data for other applications.**
- **Strong Scheduling Users**
- **Statistical Process Control Users**
- **Analyze cost structure for shipped products by utilizing the data structure for FIFO Costing.**

Janos currently has a 40 user system running on an Oracle database. They are very active on the User Group Forum and continue to assist other users in report writing.



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